





## Holiday Season Promotion Summary

Effective August 26, 1991 through December 31, 1991.

Power Drive Booster E1 with EOS-1	Ş	Save \$100
EOS Elan Special Introductory Kit	Ş	Save \$80
EOS Elan Standard Kit	¢	Save \$30
EOS Rebel S 35-105 Kit	¢	Save \$43
EOS Rebel S 35-80 Kit	Ş	Save \$23
EOS Rebel Kit	Ş	Save \$33
EF 35-105mm f4.5-5.6 with EOS Rebel S/EOS Rebel body	Ş	Save \$10
EF 35-80mm f4.0-5.6 with EOS Rebel S/EOS Rebel body	Ş	Save \$10
EOS Rebel Profit Package	Ş	Save \$20
Photura Profit Package 2	Ś	Save \$15
EOS Elan Special Introductory Kit	<b>8</b>	\$10 Co-op
EOS Elan Standard Kit	<b>B</b>	\$10 Co-op
EOS Elan body	B	\$10 Co-op
Photura	B	\$10 Co-op
Snappy EZ	B	2х Со-ор
Photura Caption	\$10,5°	\$10 Bonus
Sure Shot Mega Zoom 105 Caption Kit	\$10,5°	\$10 Bonus
Sure Shot Mega Zoom 105 Caption	\$10 st	\$10 Bonus
Sure Shot Mega Zoom 76 Caption	5.5°	\$5 Bonus
Sure Shot Caption Zoom	Staff	\$5 Bonus

#### **Profit Maker Promotions**

As always, you can expect a wide range of support programs from Canon! We have designed creative new promotions to help you make even more of your peak selling seasons. And we will be repeating many promotion programs that have been proven profit makers.

We're also making it easier for you to know what promotions apply to any given Canon product. Just turn this page to see the definition of each symbol, plus additional promotions. Then simply look for these symbols in each product section; or refer to the quick reference chart on the top of this page.

*1991 Holiday Profit Maker is effective August 26, 1991 to December 31, 1991.* 



## Profit Maker Promotions and Ad Support Summary



### **Special Savings**

This symbol indicates special savings are available on specific Canon products. Savings vary so see the individual product page for details.



#### Extra Co-op Allowance

This symbol indicates that you will accrue a special Co-op allowance in addition to the standard 3% Co-op allowance. Your special Co-op allowance will be immediately added to your account and will appear on your monthly Co-op statement.



#### **Special Bonus Promotion**

When you see this symbol you can become eligible for a special bonus. Ask your Canon sales representative for details.



#### **Television Advertising**

The TV symbol indicates which products Canon is supporting with national television advertising. For a complete listing of TV ads, see the advertising section of the Profit Maker.



#### **Print Advertising**

The print symbol indicates which products Canon is supporting with eye-catching, full-color advertisements. For a complete list of color print ads, see the advertising section within the Profit Maker.

## Mix and Match Promotions

## Here are three ways to combine Canon merchandise to maximize savings and profits.

- **A.** Buy any 4 or more Canon SLR cameras and you can purchase any one or more Canon lens shutter cameras and/or one or more EF or FD lenses and/or any one or more Canon EOS Speedlites at low dealer net.
- B. Buy any 6 or more Canon lens shutter cameras and you can purchase any one or more Canon SLR cameras and/or any one or more EF or -FD lenses and/or any one or more Canon EOS Speedlites at low dealer net.
- **C.** Buy any 4 or more Canon EF and/or FD interchangeable lenses and you can purchase any one or more Canon SLR cameras and/or any one or more Canon lens shutter cameras and/or any one or more Canon EOS Speedlites at low dealer net.

## Special Filter Promotion

For every Canon SLR camera or Canon EF or FD lens you purchase, you can save 50% on the cost of any one Canon regular filter when purchased at the same time as the camera or lens. (Example, you may purchase any 10 Canon regular filters at the 50% discount at the same time you purchase five SLR cameras and five lenses.) For applicable filters see pages 28-29 of Canon's 1991 Holiday Season Authorized Dealer Price List. (Note: This offer does not apply to FD 50mm f1.8 and 50mm f1.4 lenses.)

## **Promotional Price Terms**

This 1991 Holiday Season Profit Maker Program will be in effect from August 26, 1991 to December 31, 1991. It has been designed to make it easy for you to maintain a broad inventory of Canon photographic products while realizing substantial savings on your purchases throughout this promotional period.

Please review each section of this program which covers Canon SLR cameras, lenses, main accessories, lens shutter cameras and additional SLR merchandise to find some really exciting promotions.

This 1991 Holiday Season Profit Maker Program also shows you the actual net price of each product you order. There are special promotions throughout this book.

# EOSl

EOS-1 Camera and Accessories... The image of the new professional.

- Top-line professional AF SLR
- Rugged and reliable
- World's fastest predictive AF
- Precision fine-tuning exposure control
- Auto-bracketing and custom function control built in





For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice.

#### 135mm f/3.5 **KONICA HEXAR** AUTOMATIC TELEPHOTO LENS

This most widely-preferred SLR focal length represents an excellent choice for portraiture, sports, wildlife, action and numerous other applications. At the minimum focus of 59.1", the magnification equals that achieved with the standard 50mm lens at 21.9"; yet, the camera-to-subject distance is increased by 2.7x . . . a welcome advantage for photographer and subject alike! The relatively short length of 3.7" continues the Konica tradition of more compact and easily hand-held telephoto lenses. Optical construction consists of four elements in four groups, with Konica Color-Dynamic Coating to optimize light transmission and color saturation. The built-in retractable lens hood provides added protection against flare. Accepting standard Konica 55mm filters, the Hexar 135mm f/3.5 combines superior optical performance with fast-working, responsive controls in the classic medium-telephoto focal length for SLR photography.

#### TECHNICAL SPECIFICATIONS

Focal Length	135mm
Aperture Range	f/3.5 – f/16; AE
Construction	4 elements in 4 groups
Coating	Konica Color-Dynamic
Angle of View	18 <sup>0</sup>
Magnification Com- pared to 50mm lens .	2.7×
Diaphragm Type	Konica AE (Automatic Exposure) with optional manual aperture control.
Min. Focus from	
Film Plane	59.1"
Filter/Accessory Size.	55mm Screw-In
Lens Hood	Built-in Retractable
Length	3.7″
Maximum Diameter .	2.7"
Weight Catalog Number 703-3	

#### 200mm f/4.0 KONICA HEXAR AUTOMATIC TELEPHOTO LENS

A superb choice for sports, wildlife, nature, and all forms of action photography at long range with Konica Autoreflex cameras. Only 5.8" long, the Konica Hexar 200mm f/4.0 "pulls-in" distant objects a full four times as compared to 50mm lenses. The relatively-fast maximum aperture and minimal depth-of-field make fast, accurate focusing a certainty both with the Konica Microdiaprism and Split-Image Rangefinder screens. So compact it accepts standard Konica 55mm filters, the new lens combines Konica Color-Dynamic Coating and a built-in retractable lens hood to assure crisp, flarefree images at every aperture. One of the lightest 200mm lenses ever created, the Konica Hexar 200mm f/4.0 is an invaluable asset to creative long-range photography with the Konica Autoreflex System.

#### TECHNICAL SPECIFICATIONS

200mm
f/4.0 - f/16; AE
4 elements in 4 groups
Konica Color-Dynamic
12 <sup>0</sup>
4x
Konica AE (Automatic Exposure) with optional manual aperture control.
8.2'
55mm Screw-in
Built-in Retractable
5.8″
2.9''
28.3 oz.

Specifications subject to change without notice.



## **KONICA HEXAR** Automatic Lenses for Konica Autoreflex Cameras

#### CONCEPT

Konica Hexar automatic lenses represent a significant addition to the Konica Autoreflex system of photography. Made to the same exacting standards of quality as all Konica products, each Hexar lens insures genuinely superb optical and mechanical performance with all Konica Autoreflex cameras. Despite their modest cost, each Hexar lens couples completely to the camera's automatic diaphragm and exposure (AE) controls. The aperture ring incorporates a precision AE-Lock mechanism to prevent inadvertent manual operation; yet, apertures may be selected manually at any time, with the added convenience of positive click stops at every f/ stop. The exceptionally large focusing rings are finished in heavily-textured "diamond"-studded material for fast, slip-proof operation. Each Hexar lens is compact and unusually lightweight . . . a significant benefit in handheld use. Yet the most important feature of every Konica Hexar lens is Konica quality - the quality which, decades ago, gave birth to the famed Konica slogan "The Lens Alone is Worth The Price"

#### 28mm f/3.5 KONICA HEXAR AUTOMATIC WIDE-ANGLE LENS

The most popular of wide-angle lenses, ideally suited to panoramic landscape photography as well as indoor picturetaking. The precision helical mount allows continuous focusing from Infinity to a close 11.8" from the film plane, thus making the Hexar 28mm f/3.5 equally suitable for stunningly-attractive close-ups of flowers and other three-dimensional objects. The comupter-derived 5element, 5-group optical formula ensures optimum resolution and contrast, with excellent evenness of illumination readily apparent in the Konica Autoreflex viewfinder. A rectangular lens hood (supplied) and famed Konica Color-Dynamic Coating virtually eliminate flare. A superb complement to any Konica Autoreflex System . . .

#### **TECHNICAL SPECIFICATIONS**

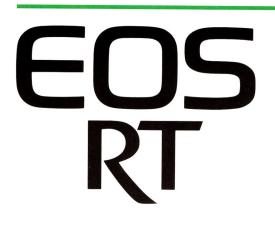
Focal Length	28mm
Aperture Range	f/3.5 - f/16; AE
Construction	5 elements in 5 groups.
Angle of View	75 <sup>0</sup>



Magnification Compared to 50mm lens	0.56×
Diaphragm Type	Konica AE (Automatic Exposure) with optional Manual Aperture Control.
Minimum Focus from	
Film Plane	11.8"
Coating	Konica Color-Dynamic
Filter/Accessory Size	55mm screw-in
Lens Hood	Rectangular 55mm Clamp-on
Length	1.5″
Maximum Diameter	2.2″
Weight	6.5 oz.
Catalog Number 703-381	

EF Lenses	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 4+ Unit Price
	001 0510		1,880.00	1,220.00	1,150.00
EF 20-35mm f2.8L	C21-9512	EF 20-35mm f2.8L Zoom Lens	1,000.00	1,220.00	1,100.00
EF 80-200mm f2.8L	C21-9502	EF 80-200mm f2.8L Zoom Lens	1,590.00	1,030.00	980.00
	027 0002		,		
EF 300mm f2.8L	C21-8252	EF 300mm t2.8L Telephoto Lens (USN	1) 5,340.00	3,480.00	3,300.00
			Suggested	Dealer	Assorted Quantity
EOS-1 Accessories	Code No.	Description	List Price	Net Price	3+ Unit Price
	<i>C50-0612</i>	Speedlite 430 EZ with Case	415.00	245.00	229.00
	<u>C50-7041</u>	Command Back E1 for EOS-1	265.00	160.00	
	C50-1731	NiCd Pack E1 for Power Drive Booster E1	120.00	70.00	_
Commence of the	C50-1742	NiCd Charger E1 for NiCd Pack E1	290.00	175.00	
Speedlite	C46-1501	Semi-Hard Case EH2-S	73.40	44.00	_
430 EZ	C46-1502	Semi-Hard Case EH2-L	73.40	44.00	_
	C46-1503	Semi-Hard Case EH2-LL	78.40	47.00	
Note: EOS Speedlites cannot be assorted with other merchandise to obtain quantity discounts.	WK1-0052	6V Lithium Battery 2CR5	12.00	5.90	
<b>EOS-1 Extended</b> <b>Protection Plan</b> Note: No 3% Co-op Advertising Allowance will be provided on protection plans.	W-E001	4-year Extended Protection Plan for EOS-1 provides 4 years of added protection (body only) in addition to standard 1-year limited warranty	89.95	29.95	_
The Art of the Image: The complete guide to EOS-1	Featuring a gallery of highlights the created and its accessories.	of photographs and interviews with the ive results they—and any advanced ph	world's leading otographer—a	photographers, re able to achiev	this book e with the EOS-1
professional techniques.	Code No.	Description	Suggested List Price	Dealer Net Price	
	9-01200	EOS-1 Book "The Art of the Image"	27.00	15.00	
		e Art of the AGE lish Version			

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice.





## Top AF-SLR Performance...and Profitability!

- Shows image even during exposure
- *Catches the moment with real-time release*
- Quiet, smooth, vibration-free operation
- High-speed One-Shot and Predictive AI Servo AF
- Auto-bracketing and custom function control built in

Canon EOS RT	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 4+ Unit Price
	C12-8092-221	Canon EOS RT body only w/Lithium Battery	660.00	425.00	399.95
EOS RT Accessories	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 3+ Unit Price
	<i>C50-0612</i>	Speedlite 430 EZ with Case	415.00	245.00	229.00
	<i>C50-0561</i>	Speedlite 300 EZ with Case	215.00	130.00	119.00
	C51-9851	Quartz Date Back E	109.00	61.00	
Canon Speedlite 430 EZ	C46-1391	Semi-Hard Case S for EOS RT w/EF 35mm f2.0, EF 24mm f2.8, EF 28mm f2.8 or equivalent	55.00	31.00	
	C46-1392	Semi-Hard Case L for EOS RT w/EF 28-80mm f3.5-5.6 (USM) or equivalent	55.00	31.00	_
	C46-1393	Semi-Hard Case LL for EOS RT w/EF 35-135mm f4.0-5.6 (USM) or equivalent	59.00	33.00	_
Note: EOS Speedlites cannot be assorted with other merchandise to obtain quantity discounts.	WK1-0052	6V Lithium Battery 2CR5	12.00	5.90	_
EOS Extended	Code No.	Description	Suggested List Price	Dealer Net Price	
<b>Protection Plan</b> NOTE: No 3% Co-op Advertising Allowance will be provided on Protection Plans.	W-EOSP	EOS 4-year Extended Protection Package provides 4 years of added protection (body only) in addition to standard 1-year limited warranty	49.95	14.95	

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# **EOS**10s EOS 10s—Innovation Plus

- Advanced flexible AF with 3 focus points
- Fully automatic, standard AE and metered manual modes
- Convenient built-in flash
- Innovative bar-code system
- Expanded custom function control
- Wireless remote control and built-in interval timer



Canon EOS 10s	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantie 4+ Unit Price
Note: Now you can assort all Canon SLR camera bodies to obtain maximum quantity discount.	C12-8135-211	EOS 10s body only	730.00	475.00	435.95
EF Lenses	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quanti 4+ Unit Price
	C12-9531	EF 35-135mm f4.0-5.6 USM	480.00	310.00	289.00
	C21-9561	EF 70-210mm f3.5-4.5 USM	480.00	310.00	289.00
NOTE: You can assort EF lenses with Canon FD lenses to obtain maximum quantity discount.	C21-9551	EF 100-300mm f4.5-5.6 USM	480.00	310.00	289.00
EOS 10s Accessories	Code No.	Description	Suggested List Price	Dealer Net Price	
EOS BAR CODES	C58-5591	Remote Controller RC-1	19.00	11.50	
101	C58-5581	Bar-Code Reader E with Booklet	60.00	36.00	
NEW	9-01400	EOS Bar Codes 101 Booklet	14.00	7.00	
	C51-9971	Grip Extension GR-60 with Wrist Strap	38.00	23.00	
	C46-1582	Semi-Hard Case EH 3-L for EOS 10s w/EF 28-80mm f3.5-5.6 (USM) or equivalent	55.00	31.00	
	C46-1583	Semi-Hard Case EH3-LL for EOS 10s w/EF-35-135mm f4.0-5.6 (USM) or equivalent	59.00	33.00	
	WK1-0052	6V Lithium Battery 2CR5	12.00	5.90	
<b>EOS Extended</b> <b>Protection Plan</b> NOTE: No 3% Co-op Advertising Allowance will be provided on Protection Plans.	W-EOSP	4-Year Extended Protection Plan for all EOS cameras (except EOS-1) provides 4 years of added protection (body only) in addition to standard 1-year limited warranty	49.95	14.95	
Support Materials	Canon EOS 10S We New York Na N		Can	08	
			Can	011	
				Came	ra Display Stand

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# EOS ELAN Experience EOS Elan

- Quiet film transport system
- Multi-function autozoom flash with red-eye reduction
- "Green zone" program AE with camera-shake prevention; Programmed Image Controls; Bar-code programming and standard AE modes and manual
- 7 custom control functions include mirror lock and depth-of-field preview
- Versatile, easy-to-use controls via Quick Control Dial, Electronic Input Dial and Command Dial

May not be available until late September 1991.

EOS ELAN

Canon

Note: Co-oo effective	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 4+ Unit Price <b>359.95</b>
through October 1991.	012-8154-211	EOS Elan body only	580.00	370.00	559.95
EF Lenses	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 4+ Unit Price
NEW	*C21-9661	EF 28-80mm 3.5-5.6 Lens (USM)	425.00	270.00	255.00
	C21-9531	EF 35-135mm f4.0-5.6 Zoom (USM)	480.00	310.00	289.00
	C21-9561	EF 70-210mm f3.5-4.5 Zoom (USM)	480.00	310.00	289.00
	C21-9551	EF 100-300mm f4.5-5.6 Zoom (USM)	480.00	310.00	289.00
EOS Elan Accessories	Code No.	Description	Suggested List Price	Dealer Net Price	
	C58-5581	Bar Code Reader E w/Booklet	60.00	36.00	
NEW	9-01400	Bar Codes 101	14.00	7.00	
	C58-5591	RC-1 Wireless Remote Controller	19.00	11.50	
	C51-9991	Grip Extension w/Wrist Strap GR-70	28.00	17.00	
NEW	C46-1692	EH-6L Case	55.00	31.00	
NEW	C46-1693	EH-6LL Case	59.00	33.00	
	WK1-0052	6 Volt 2CR5 Lithium Battery	12.00	5.90	
EOS Extended	Code No.	Description	Suggested List Price	Dealer Net Price	
<b>Protection Plan</b> NOTE: No 3% Co-op Advertising Allowance will be provided on Protection Plans.	W-EOSP	4-Year Extended Protection Plan for all EOS cameras (except EOS-1 provides 4 years of added protection (body only) in addition to standard 1-year limited warranty	49.95 ')	14.95	

RIN

DVERTISING

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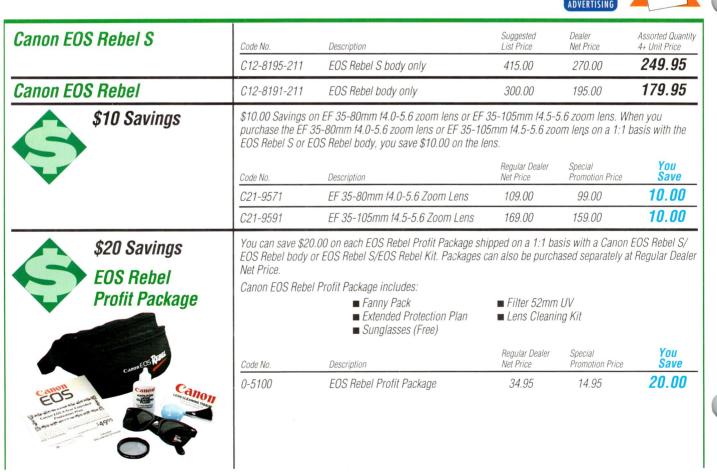




## EOS Rebel S and EOS Rebel... Because image is everything

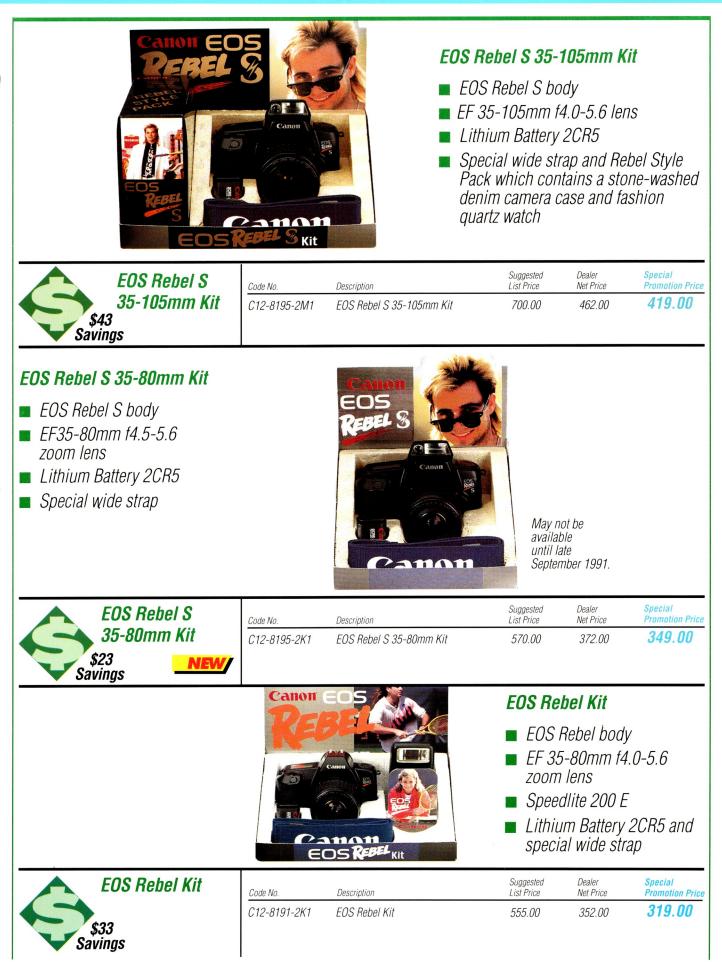
- Affordably priced, full-featured AF SLRs that are exceptionally lightweight, compact and easy to use
- High-speed One-Shot and Predictive Al Servo AF
- Fully automatic, standard AE and metered manual modes
- Compatible with all EF lenses and EOS Speedlites
- EOS Rebel S features a built-in retractable flash

ADVERTISING



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EOS System

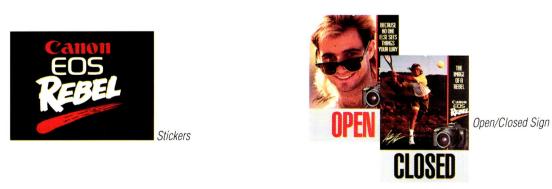


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Best Match Lenses for EOS Rebel S and EOS Rebel	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 4+ Unit Price
EF 50mm f1.8II	<u>C21-6241</u>	EF 50mm f1.8 II Lens	139.00	69.00	59.00
EF 35-80mm f4.0-5.6	<u>C21-9571</u>	EF 35-80mm f4.0-5.6 Zoom Lens	180.00	117.00	109.00
EF 35-105mm f4.5-5.6	<u>C21-9591</u>	EF 35-105mm f4.5-5.6 Zoom Lens	280.00	180.00	169.00
EF 80-200mm f4.5-5.6	C21-9581	EF 80-200mm f4.5-5.6 Zoom Lens	300.00	192.00	179.00
EF 75-300mm f4.0-5.6	C21-9611	EF 75-300mm f4.0-5.6 Zoom Lens	325.00	210.00	199.00
EOS Rebel S and EOS Rebel Accessories	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 3+ Unit Price
	<i>C50-0691</i>	Speedlite 200E with Case	90.00	54.00	49.95
	C51-9991	Grip Extension GR-70 w/wrist strap	28.00	17.00	
Canon	C46-1641	Semi-Hard Case EH5 for EOS Rebel S and EOS Rebel w/EF 50mm f1.8 II, EF 35-80mm f4.0-5.6, EF 35-105mm f4.5-5.6, EF 80-200mm f4.5-5.6	39.00	22.00	
	WK1-0052	6V Lithium Battery 2CR5	12.00	5.90	

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EOS Extended	Code No.	Description	Suggested List Price	Dealer Net Price
Protection Plan	W-EOSP	EOS 4-Year Extended Protection Plan provides 4 years of added protection	49.95	14.95
NOTE: No 3% Co-op Advertising Allowance will be provided on Protection Plans.		(body only) in addition to standard 1-y limited warranty. (EOS-1 not included)	ear	
Rebel Owners Club	receive special fann per year, the EOS R Rebel Owners. Com	f an EOS Rebel S or EOS Rebel is invited by pack, T-shirt, and the Rebel Image, a fo ebel newsletter, and they are eligible to p imunication between Canon dealers and swer questions by phone or mail.	our-page instruc articipate in spe	ctional bulletin issued four times ecial contests open only to EOS
Support Materials Comme EOS REBEN IMAGE IS EVER Banner	KA	BECHUSE BUDIE ELSE SES THINGS UNIT WAY CONTRACTOR	HINGGE SELERYTHING	HHE MHEE BEAR REBEL COSE
Canon EOS <b>PEBEL</b>	Cation EOS REBEL	Camera Display Stand		Posters



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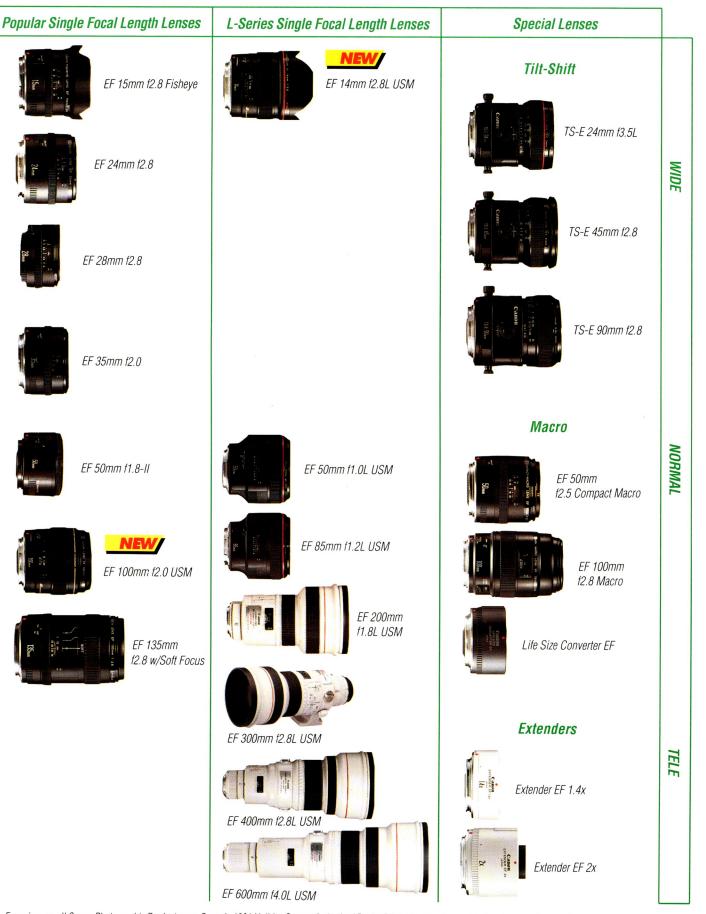
## EF Lenses

	Popular Zoom Lenses	USM Zoom Lenses	L-Series Zoom Lenses	
WIDE			EF 20-35mm f2.8L	•
	EF 35-80mm f4.0-5.6	<b>NEW</b> <i>EF 28-80mm t3.5-5.6 USM</i>	EF 28-80mm f2.8-4.0L USM	
NORMAL	EF 35-105mm f4.5-5.6	EF 35-135mm f4.0-5.6 USM		
	EF 80-200mm f4.5-5.6	EF 70-210mm f3.5-4.5 USM	EF 80-200mm f2.8L	
TELE	EF 75-300mm f4.0-5.6			
Ш		EF 100-300mm f4.5-5.6 USM	EF 100-300mm f5.6L	

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EOS System



For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. Note: Lenses shown are not in proportion to each other.

## EF Lenses Quick Reference

Wide Angle	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantie 4+ Unit Price
-	*C21-5332	EF 14mm f2.8L Lens (USM)	2,900.00	1,900.00	1,800.00
	C21-5291	EF 15mm f2.8 Fisheye Lens	1,050.00	685.00	650.00
	C21-5301	EF 24mm f2.8 Lens	450.00	290.00	275.00
	C21-5281	EF 28mm f2.8 Lens	235.00	150.00	143.00
	C21-5311	EF 35mm f2.0 Lens	430.00	275.00	260.00
Normal	C21-6222	EF 50mm f1.0L Lens (USM) w/ Lens Case LH-D12, Hood ES-79 (Filter Size 72mm)	3,400.00	2,210.00	2,100.00
	C21-6241	EF 50mm f1.8 II Lens	139.00	69.00	59.00
Telephoto	C21-7272	EF 85mm f1.2L Lens (USM) w/Lens Case LH-D12, Hood ES-79 (Filter Size 72mm)	2,380.00	1,550.00	1,450.00
N	*C21-7301	EF 100mm f2.0 Lens (USM)	600.00	380.00	360.00
	C21-7261	EF 135mm f2.8 Lens w/Soft Focus	400.00	260.00	245.00
	C21-8272	EF 200mm f1.8L Lens (USM) Set w/Lens Case, Hood ET-123	5,830.00	3,800.00	3,600.00
	C21-8252	EF 300mm f2.8L Lens (USM) Set w/Lens Case, Hood ET-118	5,340.00	3,480.00	3,300.00
	C21-8282	EF 400mm f2.8L Lens (USM) Set w/Lens Case, Hood ET-161B	9,200.00	6,000.00	5,700.00
	C21-8292	EF 600mm f4.0L Lens (USM ) Set w/Lens Case, Hood ET-161	10,850.00	7,050.00	6,700.00
Zoom	C21-9512	EF 20-35mm f2.8L Zoom Lens w/Lens Case LH-D13, Hood EW-75	1,880.00	1,220.00	1,150.00
<u></u> NE	**C21-9661	EF 28-80mm f3.5-5.6 Zoom Lens (USM)	425.00	270.00	255.00
	C21-9482	EF 28-80mm f2.8-4.0L Zoom Lens (USM) w/Lens Case LH-D16, Hood EW-79	1,950.00	1,265.00	1,200.00
	C21-9571	EF 35-80mm f4.0-5.6 Zoom Lens	180.00	117.00	109.00
	C21-9531	EF 35-135mm f4.0-5.6 Zoom Lens (USM)	480.00	310.00	289.00
	C21-9591	EF 35-105mm f4.5-5.6 Zoom Lens	280.00	180.00	169.00
	C21-9561	EF 70-210mm f3.5-4.5 Zoom Lens (USM)	480.00	310.00	289.00
	C21-9611	EF 75-300mm (4.0-5.6 Zoom Lens	325.00	210.00	199.00
	C21-9502	EF 80-200mm f2.8L Zoom Lens w/Lens Case LH-D23 Hood ES-79 Filter Size, 72mm	1,590.00	1,030.00	980.00
	C21-9581	EF 80-200mm f4.5-5.6 Zoom Lens	300.00	192.00	179.00
	C21-9432	EF 100-300mm f5.6L Zoom Lens w/Lens Case ES-C20, Hood ET-62	830.00	540.00	515.00
	C21-9551	EF 100-300mm f4.5-5.6 Zoom Lens (USM)	480.00	310.00	289.00
Macro Lenses	C26-1191	EF 50mm f2.5 Compact Macro Lens	440.00	285.00	270.00
	C26-1221	EF 100mm f2.8 Macro Lens	750.00	490.00	465.00
	C54-3791	Life Size Converter EF for EF 50mm f2.5 Compact Macro Lens	300.00	195.00	185.00
Tilt Shift	C21-5321	TS-E 24mm f3.5L Lens w/Lens Case LH-D14, Hood EW-75B	1,600.00	1,050.00	1,000.00
	C21-6231	TS-E 45mm f2.8 Lens w/Lens Case LH-D14, Hood EW-79B	1,600.00	1,050.00	1,000.00
	C21-7291	TS-E 90mm f2.8 Lens w/Lens Case LH-D14, Hood E6S-65II	1,600.00	1,050.00	1,000.00
Extenders	C54-3801	Extender EF 1.4x for EF 200mm f1.8L, EF 300mm f2.8L, EF 400mm f2.8L, EF 600mm f4.0L	490.00	320.00	300.00
	C54-3781	Extender EF 2x for EF 200mm f1.8L, EF 300mm f2.8L, EF 400mm f2.8L, EF 600mm f4.0L (EF 600mm f4.0L: Manual Focus Only)	380.00	250.00	235.00

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. \* May not be available until October 1991. \*\* May not be available until late September 1991.

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Filter	Hood	Case	Lens Cap
GEL	None	LH-C13, ES-C13	EXC.
GEL	None	LHP-C10, ES-C9	E-73
58mm	EW-60	LH-B9, ES-C9	E-58
52mm	EW-65	LH-B9, ES-C9	E-52
52mm	EW-65	LH-B9, ES-C9	E-52
72mm	ES-79	LH-D12	E-72
52mm	ES-62	LH-B9, ES-C9	E-52
72mm	ES-79	LH-D12	E-72
58mm	ET-65II	LH-B12, ES-C13	E-58
52mm	ET-65II	LH-B15, ES-C13	E-52
48mmDl	ET-123	EXC.	E-162
48mmDI	ET-118	EXC.	E-137
48mmDI	ET-161B	EXC.	E-180B
48mmDI	ET-161	EXC.	E-180
72mm	EW-75	LH-D13	E-72
58mm	EW-68A	LH-B12, ES-C13	E-58
72mm	EW-79	LH-D16	E-72
52mm	EW-62*	LH-C13, ES-C9	E-52
58mm	EW-62	LH-C13, ES-C13	E-58
58mm	EW-68B	LH-B12, ES-C9	E-58
58mm	ET-65II	LH-C16, ES-C17	E-58
58mm	ET-65II	LH-C16, ES-C17	E-58
72mm	ES-79	LH-D23	E-72
52mm	ET-62II	LH-C13, ES-C13	E-52
58mm	ET-62	LH-C21, ES-C20	E-58
58mm	ET-65II	LH-C16, ES-C17	E-58
52mm	None	ĹH-C10, ES-C9	E-52
52mm	None	LH-C16, ES-C13	E-52
None	None	LH-B8, ES-C9	R-F-3
72mm	EW-75B	LH-D14	E-72
72mm	EW-79B	LH-D14	E-72
58mm	ES-6511	LH-D14	E-58
None	None	LH-B9, ES-C9	EXC.
None	None	LHP-B9, ES-C9	EXC.

## Featured Accessories

#### Extension Tube EF25

This close-up accessory for EF lenses is compatible with the EOS-1, the EOS 10s, and the EOS Elan. Extension Tube EF25 extends the close-focusing range of EF

*lenses. Primarily beneficial for macro work, it can also be helpful with telephoto lenses. Autofocus and autoexposure are fully coupled, though manual focusing is recommended and EOS-1 spot metering should not be used. Extension Tube EF25 measures 2.7 x 1.1 inches and weighs 4.4 oz.* 



#### Macro Lens Mount Converter FD-EOS

The Macro Lens Mount Converter FD-EOS is compatible with the EOS-1, the EOS 620, 630, 650 and RT. It can be used to attach any lens or accessory with an FD mount for close-up photography. (Infinity focus is not possible.) This converter facilitates high magnification photography for EOS cameras. For example, it can be



used with Photo Micro Unit F for photomicroscopy, or with the FD system Auto Bellows and accessories for slide duplication. It is also effective with many other close-up accessories such as the FD 50mm, 100mm and 200mm macro lenses and the 20mm f3.5 and 35mm f2.8 macrophoto lenses.

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. Note: EF lenses marked (USM) use Canon's exclusive Ultrasonic motors for focusing. Note: You can assort EF lenses with Canon FD lenses to obtain maximum quantity discount. \* Requires Hood Adapter 62

## **EOS System Accessories**

	more support behind the growing EOS line, tock up on our wide range of EOS system	EOS-1	EOS RT	EOS 10s	EOS Elan	EOS Rebel S/
accessories. He	Ip yourself to bigger sales and extra profits as	dank.				EOS Rebel
ou help your cl hotography.	ustomers explore the world of EOS SLR	Conon Jost	Comments of the second	(Canon)	Савон	Canon
I = Product col	mpatibility		9		0	F. Com
ode Number	Product Description	, ,				
	Booster E1 & Accessories					
50-6011	Power Drive Booster E1	-				
50-1731	NiCd Pack E1 for Power Drive Booster E1					
50-1742	NiCd Charger E1 for NiCd Pack E1					
terchangeat						
50-7041	Command Back E1	-	ale la			
51-9851	Quartz Date Back E					
terchangeat	ble Grips					
C51-9911	Grip L GR-10 w/Wrist Strap					
C51-9921	Grip GR-20 w/T3 Remote Socket					
51-9971	Grip Extension GR-60 w/Wrist Strap					
51-9991	Grip Extension GR-70 w/Wrist Strap					
lash Accesso	pries		E HERE BERNET			
50-0612	Speedlite 430EZ in Soft Case				-	
50-0651	Speedlite 300EZ in Soft Case					
50-0691	Speedlite 200E in Soft Case					
50-0581	Macro Ring Lite ML-3 Set					
50-1691-221	Transistor Pack E NiCd Set					
50-1691-011	Transistor Pack E					
50-1581	NiCd Pack TP					
50-1557	NiCd Charger TP					
50-1571	Battery Magazine TP					
50-1632	TTL Hot Shoe Adapter 2					
50-1661	Connecting Cord 60					
50-1671	Connecting Cord 300					
50-1651	TTL Distributor					
50-1641	Off-Camera Shoe Adapter					
50-1751	Off-Camera Shoe Cord					
55-9281	Macrolite Adapter 52C (for ML-3)				-	
55-9291	Macrolite Adapter 58C (for ML-3)					
50-1548	Wide Adapter 200E (for Speedlite 200E)		-	-		
	Pamata Curitata COT2		- ***			
51-9691	Remote Switch 60T3		***			
50-9011 50-9021	Remote Switch Adapter T3 Cable Release Adapter T3		***			
50-9021 58-1181	Extension Cord 1000T3		***			
58-5591	Remote Controller RC-1					
58-5351-211	Wireless Controller LC-1 Set	**	**			
58-5561-211	Wireless Controller LC-1 Set		***			
lose Up Acce						
<b>изе ор Ассе</b> 42-6711	Extension Tube EF 25		1			
54-3831	Macro Lens Mount Converter FD-EOS					
54-3731	52mm Close-up Lens 240					
54-3741	52mm Close-up Lens 450					
54-3234	58mm Close-up Lens 500T					
-43231-01	58mm Close-up Lens 450					
	s Accessories					
58-5581	Bar Code Reader E (includes EOS Photo Files booklet)					
-01400	EOS Bar Codes 101 Sample Photo Booklet					
-40711-00	Angle Finder B					
-40701-22	Magnifier S					

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. \* Limited inventory, first come, first served. \*\* Requires Remote Switch Adapter T3. \*\*\* Requires Grip GR-20 with EOS RT

Code Number	Product Description	Suggested List Price	Dealer Net Price	Assorted Quantity 3
	Booster E1 & Accessories	LISTITUE	NELTTICE	Quantity 5
C50-6011	Power Drive Booster E1	530.00	370.00	
250-1731	NiCd Pack E1 for Power Drive Booster E1	120.00	70.00	
C50-1742	NiCd Charger E1 for NiCd Pack E1	290.00	175.00	
nterchangeal	·	230.00	115.00	
C50-7041	Command Back E1	265.00	160.00	
C51-9851	Quartz Date Back E	109.00	61.00	
nterchangeal		103.00	01.00	
C51-9911	Grip L GR-10 w/Wrist Strap	46.20	27.70	
*C51-9921	Grip GR-20 w/T3 Remote Socket	25.90	15.50	
C51-9971	Grip Extension GR-60 w/Wrist Strap	38.00	23.00	
C51-9971	Grip Extension GR-70 w/Wrist Strap	28.00	17.00	
Flash Access		20.00	17.00	
		115.00	245.00	000 00
C50-0612	Speedlite 430EZ in Soft Case	415.00	245.00	229.00
C50-0561	Speedlite 300EZ in Soft Case	215.00	130.00	119.00
C50-0691	Speedlite 200E in Soft Çase	90.00	54.00	49.95
C50-0581	Macro Ring Lite ML-3 Set	400.00	240.00	
C50-1691-221	Transistor Pack E NiCd Set	331.70	199.00	
C50-1691-011	Transistor Pack E	181.70	109.00	
250-1581	NiCd Pack TP	134.40	80.60	
250-1557	NiCd Charger TP	59.90	35.90	
250-1571	Battery Magazine TP	24.20	14.50	_
C50-1632	TTL Hot Shoe Adapter 2	64.40	38.60	
C50-1661	Connecting Cord 60	39.90	23.90	-
250-1671	Connecting Cord 300	46.70	28.00	
C50-1651	TTL Distributor	46.70	28.00	-
250-1641	Off-Camera Shoe Adapter	23.50	14.10	
C50-1751	Off-Camera Shoe Cord	60.00	35.00	_
055-9281	Macrolite Adapter 52C (for ML-3)	12.00	7.00	_
055-9291	Macrolite Adapter 58C (for ML-3)	12.00	7.00	
C50-1548	Wide Adapter 200E (for Speedlite 200E)	5.00	3.00	
Remote Contr	ol Accessories			
C51-9691	Remote Switch 60T3***	37.00	22.00	
C50-9011	Remote Switch Adapter T3***	22.00	13.00	_
C50-9021	Cable Release Adapter T3***	27.00	16.00	- 19
C58-1181	Extension Cord 1000T3***	37.00	22.00	_
C58-5591	Remote Controller RC-1	19.00	11.50	
C58-5351-211	Wireless Controller LC-1 Set**	260.00	154.00	_
C58-5561-211	Wireless Controller LC-2 Set***	160.00	100.00	
Close Up Acci	essories			
C42-6711	Extension Tube EF 25	140.00	85.00	
54-3831	Macro Lens Mount Converter FD-EOS	90.00	55.00	_
54-3731	52mm Close-up Lens 240	80.00	48.00	·
54-3741	52mm Close-up Lens 450	80.00	48.00	
54-3234	58mm Close-up Lens 500T	100.00	60.00	
5-43231-01	58mm Close-up Lens 450	28.00	17.00	_
	s Accessories			
58-5581	Bar Code Reader E (includes EOS Photo Files booklet)	60.00	36.00	
9-01400	EOS Bar Codes 101 Sample Photo Booklet	14.00	7.00	
5-40711-00	Angle Finder B	135.00	75.00	
5-40701-22	Magnifier S	45.00	25.00	

## Featured Accessory: Off-Camera Shoe Cord

The Off-Camera Shoe Cord supports all on-camera flash functions, for one flash off camera. It is compatible with all EOS cameras except the EOS 630 and RT.

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. \* Limited inventory, first come, first served. \*\* Requires Remote Switch Adapter T3. \*\*\* Requires Grip GR-20 with EOS RT

## **Canon Special Merchandise for SLRs**



**EOS Deluxe Gadget Bag** Made of gray, heavy-duty water-resistant material with Canon and EOS logos. Holds 4 lenses and one EOS camera with lens attached.

### Create your Own Package!



#### EOS Camera Strap

Features the Canon and EOS logos in white lettering on black strap with red stripe. The wide strap is designed to provide more comfort.

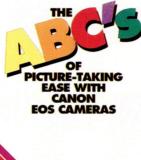


**Canon Gadget Bag (S-1)** Compact carry-on bag for everyone.

Code No.	Description	Suggested List Price	Dealer Net Price	
0-3000	EOS Deluxe Gadget Bag	49.00	26.90	
0-00001-35	Canon Gadget Bag (S-1)	32.70	17.90	
0-0007	EOS Camera Strap	13.70	7.50	



Featuring a gallery of photographs and interviews with the world's leading photographers, this book highlights the creative results they—and any advanced photographer—are able to achieve with the EOS-1 and its accessories.





Picture-Taking Ease. Here's a great basic photography book that is perfect for beginning EOS photographers. It takes them from camera basics through high creativity. EOS BAR CODES



**EOS Bar Codes 101** Here are 101 new sample photos for the EOS 10s and the EOS Elan with optional Bar Code Reader E. Up to 10 camera settings per photo can be input instantly, for expert results. The new booklet also recommends the best choices of lens and film types along with flash or tripod use as needed.

#### The More They Know The More They Buy!

	Contraction of the local data and t					
	Code No.	Description	Suggested List Price	Dealer Net Price	-	
	9-01200	The Art of the Image	27.00	15.00		
W/	9-01300	The ABC's of Picture-Taking Ease	14.00	7.00		
W/	9-01400	EOS Bar Codes 101 Booklet	14.00	7.00		

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. No 3% Co-op Advertising Allowance will be provided on above merchandise.

PHOTURA CAPTION PHOTURA



## Photura Caption and Photura...The perfect balance of form and function.

- Designed for easy one-handed operation
- Fast, 35-105mm f2.8-6.6 power zoom lens
- Smart, triple-beam active AF

Camera Display Stand

- Powerful zoom flash with red-eye reduction
- Caption model date imprint functions include date, time or 1 of 5 captions; plus comes with wireless Remote Controller

store Photura	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quanti 6+ Unit Price
Caption	C13-2712	Photura Caption	545.00	315.00	299.95
Photura					000.05
	C13-2702	Photura	490.00	285.00	269.95
Photura	Code No.	Description	Suggested List Price	Dealer Net Price	
Accessories	C54-3821	Close-up Lens C1	25.00	15.00	
	C46-1611	Soft Case CZ-4 for Photura/Photura	a Caption 20.00	12.00	
	WK1-0052	6V Lithium Battery 2CR5	12.00	5.90	
Callon PHOTURA	Code No.	■ Lithium Battery 2CR5 Description	Regular Dealer Net Price	Special Promotion Price	You Save
	0-5300	Photura Profit Package 2	25.00	10.00	<i>15.00</i>
Photura 4-Year Extended	Code No.	Description	Suggested List Price	Dealer Net Price	
Protection Plan Note: No 3% Co-op Advertising Allowance will be provided on Protection Plans.	W-2702	Photura 4-Year Extended Protectic Plan provides 4 years of added pro in addition to standard 1-year limi warranty. A total of 5 years' protec on Photura and Photura Caption	otection ited	14.95	
Support Material	Car PH C It looks like Banner		Looks Like Pro WILL Never Be T		





For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. Note: Now you can assort all Čanon lens shutter cameras to achieve maximum quantity discount.

Slim Jim

Inflatable

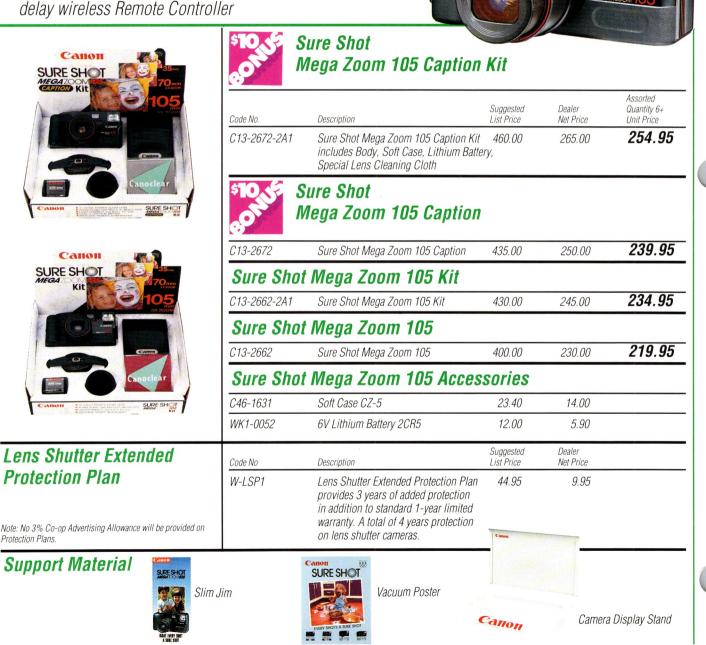


## Sure Shot Mega Zoom... **Mega-features for Mega-results!**

- Exceptionally light, compact, fully automatic cameras
- Mega Zoom 105 features 3X 35mm-105mm power zoom lens
- Superior 3-point Smart Autofocus
- Built-in zoom flash with red-eye reduction
- Caption model data imprint functions include date. time or 1 of 5 captions; plus comes with 2-second delay wireless Remote Controller



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For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. Note: Now you can assort all Canon lens shutter cameras to achieve maximum quantity discount.

Page 19 1991 Holiday Season Profit Maker

Protection Plans

SURE SH



SURE SHOT SURE SHOT MEGAZOOM 76 MEGAZOOM 76 CAPTION

## Sure Shot Mega Zoom 76 with 2X zoom



- Compact, fully automatic cameras
- Mega Zoom 76 features 2X 38mm 76mm power zoom lens
- Superior 3-point Smart Autofocus
- Built-in zoom flash with red-eye reduction
- Caption model data imprint functions include date, time or 1 of 5 captions; plus comes with 2-second delay wireless Remote Controller PRINT DVERTISING

Sure Shot Mega Zoom 76 Caption <b>NEW</b>	Code No.	Description Sure Shot Mega Zoom 76 Caption	Suggested List Price 325.00	Dealer Net Price 188.00	Assorted Quantity 6+ Unit Price <b>179.95</b>
Sure Shot <b>NEW</b> Mega Zoom 76	C13-2682	Sure Shot Mega Zoom 76	290.00	168.00	159.95
Sure Shot	Code No.	Description	Suggested List Price	Dealer Net Price	
Mega Zoom 76	C46-1631	Soft Case CZ-5	23.40	14.00	
Accessories	WK1-0052	6V Lithium Battery 2CR5	12.00	5.90	
Lens Shutter Extended	Code No.	Description	Suggested List Price	Dealer Net Price	
Protection Plan Note: No 3% Co-op Advertising Allowance will be provided on Protection Plans.	W-LSP1	Lens Shutter Extended Protection Plan provides 3 years of added protection in addition to standard 1-year limited warranty. A total of 4 years protection on lens shutter cameras.	44.95	9.95	
Support Material	Slim Jim	SURE SHOT	Canon		

Camera Display Stand

Lens Shutter

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. Note: Now you can assort all Canon lens shutter cameras to achieve maximum quantity discount.



## Loaded to the Max with the features customers want!

- Extremely compact, lightweight cameras are loaded to the max with fully automatic features...and value!
- Sure Shot Tele Max has dual focal length 38mm f3.5 and 70mm f6.0 lens
- Superior 3-point Smart Autofocus
- Built-in flash with red-eye reduction
- Date model imprint functions include 4 date/time combinations
- Uses 3 Volt CR123A lithium battery



Sure Shot Tele Max Date	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 6+ Unit Price
NEW	C13-2872	Sure Shot Tele Max Date	205.00	117.00	109.95
Sure Shot Tele Max <b></b>	C13-2862	Sure Shot Tele Max	190.00	107.00	99.95
Sure Shot	Code No.	Description	Suggested List Price	Dealer Net Price	
Tele Max	C46-1681	Soft Case CT-3	17.00	7.50	
Accessories 💵 🛛 <b>NEW</b>	WK1-5025	3V Lithium Battery CR123A	7.00	3.20	
Lens Shutter Extended	Code No.	Description	Suggested List Price	Dealer Net Price	
<b>Protection Plan</b> Note: No 3% Co-op Advertising Allowance will be provided on Protection Plans.	W-LSP1	Lens Shutter Extended Protection Plan provides 3 years of added protection in addition to standard 1-year limited warranty. A total of 4 years protection on lens shutter cameras.	44.95	9.95	
Support Materials	Slim Jim	SURE SHOT SURE SHOT Vacuum-formed Poster	Canon		Camera Display Stand

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. Note: Now you can assort all Canon lens shutter cameras to achieve maximum quantity discount.



## Sure Shot Max...MAXimize your sales potential!

- Extremely compact, lightweight cameras are loaded to the max with fully automatic features...and value!
- Sure Shot Max has all-glass 38mm f3.5 lens
- Superior 3-point Smart Autofocus
- Built-in flash with red-eye reduction
- Date model imprint functions include 4 date/time combinations
- Uses 3 Volt CR123A lithium battery



Sure Shot Max Date	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 6+ Unit Price
NEW	C13-2852	Sure Shot Max Date	170.00	97.00	89.95
Sure Shot Max	C13-2842	Sure Shot Max	155.00	87.00	79.95
Sure Shot	Code No.	Description	Suggested List Price	Dealer Net Price	
Max NEW	C46-1671	Soft Case CS-4	15.00	6.50	
Accessories 🔢 🛛 🔤	WK1-5025	3V Lithium Battery CR123A	7.00	3.20	
Lens Shutter Extended	Code No.	Description	Suggested List Price	Dealer Net Price	
<b>Protection Plan</b> Note: No 3% Co-op Advertising Allowance will be provided on Protection Plans.	W-LSP1	Lens Shutter Extended Protection Plan provides 3 years of added protection in addition to standard 1-year limited warranty. A total of 4 years protection on lens shutter cameras.	44.95	9.95	
Support Material	slim Jim	SURE SHOT	Canon		
For prices on all Canon Photographic Products, see Cano			Canon	Star	nera Display nd

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change withou Note: Now you can assort all Canon lens shutter cameras to achieve maximum quantity discount.



#### Lens Shutter **Extended Protection Plan**

Note: No 3% Co-op Advertising Allowance will be provided on Protection Plans.

Support Materials



Slim Jim

Code No.

W-ISP1



Description

Lens Shutter Extended Protection

1-year limited warranty. A total of 4

years protection on lens shutter cameras.

Slim Jim

Plan provides 3 years of added protection in addition to standard

Canon

Suggested

List Price

44.95

Camera Display Stand

Assorted Quantity

6+ Unit Price

184.95

Assorted Quantity

139.95

6+ Unit Price

14.00

5.90

Dealer

Net Price

9.95

For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice Note: Now you can assort all Canon lens shutter cameras to achieve maximum quantity discount. Page 23 1991 Holiday Season Profit Maker



## SNAPPy 巨乙 Snappy...A lot of Canon for a little money.

- Compact, lightweight, user-friendly design
- Simple operation
- Fully automatic film handling and film advance
- Built-in automatic flash
- Convenient wrist strap
- Uses two AA batteries

Snappy EZ	Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 6+ Unit Price
Double Co-op	C13-2582-203	Snappy EZ	100.00	<i>52.95</i>	47.95

## FD System

## FD Cameras and Accessories...The basics at their most advanced



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- Top-line professional manual focus SLR
- Accurate, reliable, and flexible
- Multiple AE modes and match-needle manual control
- Full range of specialized accessories

## Canon F-1

Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 4+ Unit Price
C12-0752-211	Canon F-1 including AE Finder FN, Focusing Screen FN-AE body only	1,790.00	1,150.00	1,100.00
C12-0751-211	Canon F-1 including Eye-Level Finder FN, Focusing Screen FN-PE body only	1,690.00	1,100.00	1,050.00
F-1 Acces	sories			
Code No.	Description	Suggested List Price	Dealer Net Price	
C46-1121	Case S for F-1 and Eye-Level Finder FN	80.00	50.00	
C46-1122	Case L for F-1 and Eye-Level Finder FN	80.00	50.00	
C46-1123	Case AE-S for F-1 and AE Finder FN	80.00	50.00	
*C46-1124	Case AE-L for F-1 and AE Finder FN	80.00	50.00	

**T60** 

- Popular features at a popular price
  The easy way to get into photography
  Responsive aperture priority Responsive aperture priority and metered manual modes
- Compatible with all FD lenses

### Canon T-60

Code No.	Description	Suggested List Price	Dealer Net Price	Assorted Quantity 4+ Unit Price
**C12-1882-2A1	Canon T60 w/FD 35-70mm f3.5-4.5 Lens Set	400.00	260.00	224.95**
**C12-1882-281	Canon T60 w/FD 50mm f1.8 Lens Set	325.00	210.00	179.95**
C12-1882-211	Canon T60 body only	245.00	160.00	146.95
**Special savings wh	nen these two lenses are purchased with T60 boo	dv in these sets.	No special saving	as when T60 and

lenses are purchased separately.

## T-60 Accessories

Code No.	Description	Suggested List Price	Dealer Net Price	
C50-0461	Canon Speedlite 60F	33.00	19.95	
C46-1621	Case S for the Canon T60 w/FD 50mm f1.8	33.00	20.00	
C46-1622	<i>Case L for the Canon T60</i> w/ED 35-70mm f3 5-4 5	37.00	22.00	



For prices on all Canon Photographic Products, see Canon's 1991 Holiday Season Authorized Dealer Price List. All prices subject to change without notice. \* Limited inventory, first come, first served

## FD System

Wide Angle Lenses	0-1-11		Suggested	Dealer	Assorted Quantity
	Code No. C21-5173-201	Description	List Price	Net Price	Unit Pric
	C21-5173-201 C21-5261	Fisheye 7.5mm f5.6 Lens	1,500.00	950.00	900.0
	C21-5207	FD 14mm f2.8L Lens w/Neck Strap 7 in Case	2,900.00	1,900.00	1,800.0
	C21-5202-201 C21-5163-201	FD Fisheye 15mm f2.8 Lens FD 17mm f4.0 Lens	1,400.00	900.00	850.0
	C21-5192-201	FD 1711111 14.0 Letis FD 20mm f2.8 Lens	890.00	575.00	550.0
	C21-5232-201	FD 2011111 12.8 Letis FD 24mm f1.4L Lens	650.00	420.00	400.0
	C21-5251-201	FD 24mm f2.0 Lens	2,100.00	1,370.00	1,300.0
	C21-5115-201	FD 24mm f2.8 Lens	810.00	525.00	500.0
	C21-5212-201	FD 24mm 12.0 Lens	420.00	270.00	260.0
	C21-5223-201	FD 28mm f2.8 Lens	810.00	525.00	500.0
	C21-5156-201	FD 35mm t2.0 Lens	191.00	117.00	110.0
	C21-5241-201	FD 35mm 12.8 Lens	540.00	345.00	330.0
NOTE: You can assort FD lenses with EF lenses to obtain maximum quantity discount.	2-15183-23	TS 35mm f2.8 SSC Lens w/Hood & Tripod Adaptor in Case	250.00 1,600.00	157.00 1,050.00	150.0 1,000.0
Normal Focal Length	C21-6161-201	FD 50mm f1.2L Lens	1,171.00	762.00	723.0
-	C21-6171-201	FD 50mm f1.2 Lens	407.00	264.00	244.0
Lenses	C21-6069-201	FD 50mm f1.4 Lens	235.00	153.00	141.0
	C21-6107-201	FD 50mm f1.8 Lens	105.00	68.00	63.0
Telephoto Lenses	C21-7212-211	FD 85mm f1.2L Lens w/Hood	1,100.00	720.00	680.0
	C21-7231-211	FD 100mm f2.0 Lens w/Hood	645.00	419.00	398.0
	C21-7143-211	FD 100mm f2.8 Lens w/Hood	370.00	240.00	230.0
	C21-7241-201	FD 135mm f2.0 Lens	730.00	475.00	450.0
	C21-8312	FD 200mm f1.8L Lens w/Neck Strap 19 & Extension Hood ET-123 in Case	5,300.00	3,400.00	3,200.0
	C21-7205	FD 200mm f2.8 Lens	810.00	525.00	500.0
	C21-8092-221	FD 300mm f2.8L Lens w/Neck Strap 11, Action Strap 3 & Extension Hood EH-123 in Case	4,650.00	3,Ó00.00	2,850.0
	C21-8172-201	FD 300mm f4.0L Lens	1,900.00	1,230.00	1,170.0
	C21-8142-201	FD 300mm f4.0 Lens	880.00	570.00	540.0
	C21-8211-221	FD 400mm f2.8L Lens w/Neck Strap 9, built-in Hood & Extension Hood EH-162 in Case	8,000.00	5,200.00	4,900.0
	C21-8102-211	FD 400mm f4.5 Lens w/Action Strap 3 in Case	2,380.00	1,540.00	1,470.0
	C21-8182	FD 500mm 14.5L Lens w/Neck Strap 11 & Extension Hood EH-123 in Case	5,500.00	3,600.00	3,400.0
	C21-8152-211	Reflex 500mm f8.0 Lens in Case	970.00	630.00	600.0
	C21-8122-221	FD 600mm f4.5 Lens w/Neck Strap 9 & Extension Hood EH-150 in Case	4,490.00	2,900.00	2,770.0
	C21-8192-221	FD 800mm 15.6L Lens w/Neck Strap 9 & Extension Hood EH-150 in Case	6,300.00	4,100.00	3,900.0
zoom Lenses	C21-9281	FD 20-35mm f3.5L Zoom Lens w/Hood	1,400.00	900.00	850.0
	C21-9291	FD 28-85mm f4.0 Zoom Lens w/Macro	650.00	420.00	400.00
	C21-9251	FD 35-70mm f3.5-4.5 Zoom Lens w/Macro	206.00	127.00	119.00
	C21-9261	FD 75-200mm f4.5 Zoom Lens w/Macro	290.00	195.00	175.00
	C21-9172	FD 80-200mm f4.0L Zoom Lens w/Macro	850.00	550.00	520.00
Macro Lenses	C26-1132-211	FD 50mm f3.5 Macro Lens w/Extension Tube FD25		295.00	280.00
	C26-1142-211	FD 100mm f4.0 Macro Lens w/Extension Tube FD50	800.00	500.00	480.00
	C26-1171-201	FD 200mm f4.0 Macro Lens w/Hood Extenders	1,149.00	747.00	709.00
Extenders	C54-3662-211	Extender FD 2x Type A for 300mm or longer lenses*	340.00	220.00	210.00
For FD 300mm f2.8L and FD 400mm f2.8L, Extender FD 2x Type B is recommended.	C54-3663-211	Extender FD 2x Type B for lenses shorter than 300mm	390.00	255.00	250.00

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## TV Advertising

Canon continues to deliver the most memorable and persuasive television commercials in the 35mm camera category.

30-second EOS Rebel S and EOS Rebel "Image" commercial







30-second EOS Rebel "Lenses" commercial







30-second Photura "Airport" commercial







30-second Sure Shot Tele Max/Sure Shot Max "Clowns" commercial



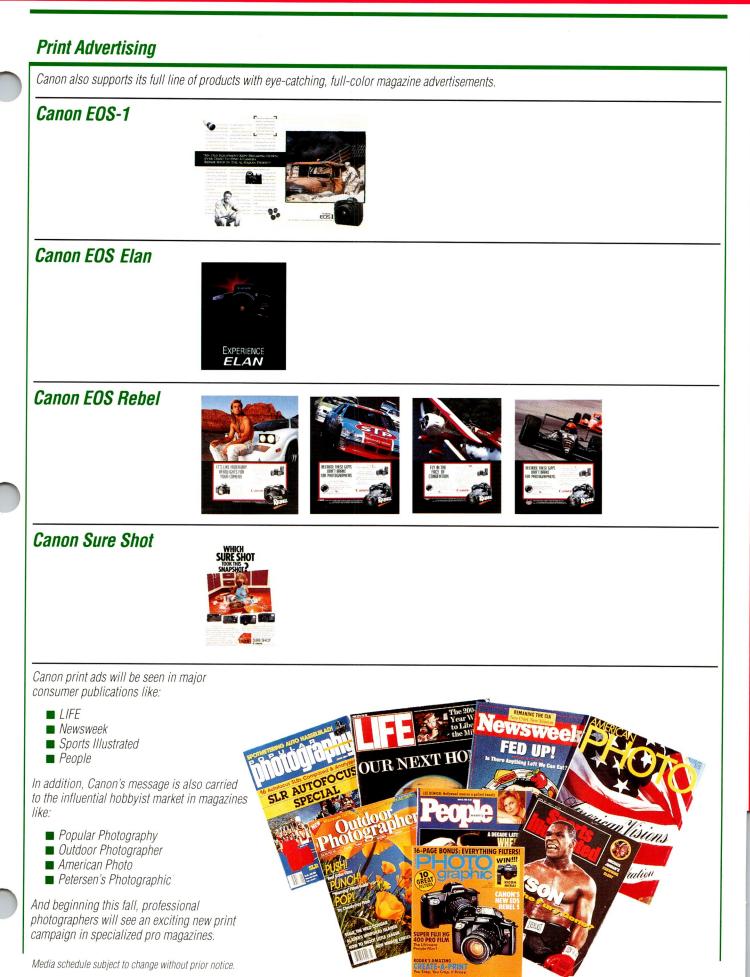




Advertising

Media schedule subject to change without prior notice.

## **Advertising**



## Displays



Advertising

## Sales Promotion Pieces Program

#### Sales Promotion Pieces (SPP): Regulations

- A. SPP are available directly from Canon U.S.A., Inc., One Canon Plaza, Lake Success, New York 11042.
- B. Use your Canon Co-op Ad Allowances to cover the cost of your SPP order.
- C. Normal time for delivery is six to eight weeks after receipt of your order with proper payment (adequate allowance balance).
- D. This SPP Program is a part of the Canon Co-op Advertising Program. For policy and regulations, please see Pages 1 and 2 of the current "Canon Co-op Advertising Program" booklet.



#### Code No. SPP 14 Golf Umbrella

Your customer will find this item handy rain or shine, on or off the golf course. With its bright red and white color motif and natural wood accents. this wind-resistant umbrella looks as good as it works. Individually packaged. Unit Price: \$14.00



#### Code No. SPP 31 Canon Loupe

This 8x loupe enables easy viewing of slides and negatives both in ambient light and on a light table. 12 pcs./Minimum Unit Price: \$4.50



#### Code No. SPP 24 Canon Memo Pad

This handy 4"x4" x4" memo pad. with Canon logos imprinted on the side, is ideal for making notes, reminders. etc. 18 pcs./Minimum Unit Price: \$4.00

#### Code No. SPP 27 Canon Lens Cleaning Kit

Contains lens cleaner, lens cleaning tissue, blower brush and lens dust cloth. It's everything needed to keep lenses in top shape! 12 pcs./Minimum Unit Price: \$5.50

#### Code No. SPP 29 Canon EOS Plastic Shopping Bag (without imprint)

Canon sales are "in the bag" with this great new EOS plastic shopping bag...It's rugged and durable too. 1 package (200 pcs.)/Minimum

#### Code No. SPP 30 Canon EOS Plastic Shopping Bag (with imprint)

SPP 30 (bags with imprint) has a minimum order of 15 packages of 200 piece package. Your store's imprint is on both sides. Please include copy for imprint when ordering. 15 packages (3000 pcs.)/Minimum

Package Price: \$80.00



#### Code No. SPP 36 Canon EOS Swinger Pen

The Canon EOS pen is perfect for photographers to take notes with. Specially designed Parker pen, features neck strap and snap-on cap. Styled in white with red and black Canon EOS logo 10 pcs./Minimum Unit Price: \$6.00

#### Code No. SPP 42 Canon Two-Tone Camera Strap

The heavy-duty strap in navy blue and red will keep your customer's camera within an arm's reach. An accessory that's a must for every camera owner. 12 pcs./Minimum Unit Price: \$6.00

#### Code No. SPP 45 Canon EOS Roller Ball Point Pen

This distinctive, stainless steel contemporary pen with traditional Parker craftsmanship displays the Canon EOS logo in black for magnetic appeal. Individually packaged. . Size: 5 1/8" (L) 12 pcs./Minimum Unit Price: \$8.50

#### Code No. SPP 46 Canon EOS Key Holder

An elegant pocket accessory, this beautiful gold-plated key ring features a double twist-lock ring and the Canon EOS logo in black. Size: 1 3/4" (L) 12 pcs./Minimum Unit Price: \$12.00







## Sales Promotion Pieces



#### Code No. SPP 47 Canon EOS Multi-purpose Knife

This durable, high-quality wine red pocket knife has six functions. including a knife, an awl, a can and bottle opener and two screwdrivers. Canon EOS logo imprinted in white. Size: 3 1/2" (L) 12 pcs./Minimum Unit Price: \$12.00

#### Code No. SPP 48 Canon EOS Coffee Mug

Code No. SPP 51

This high precision

Code No. SPP 53 **Canon EOS Beach Towel** 

This charming black coffee mug offers unmatched value and quality in fine English ironstone with the added attraction of the Canon EOS loao printed in silver. Size: 3 1/2" (H), 3" (Dia.) 6 pcs./Minimum. Unit Price: \$4.50

Canon EOS LCD Sports Watch

wristwatch/stopwatch offers lap

capability for races, plus an alarm

printed in white on a black strap.

and a display of the month, day and day of the week. Canon EOS logo

6 pcs./Minimum. Unit Price: \$7.00





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Canon

#### Code No. SPP 57 Canon EOS Satin Finish Jacket

Made of 100% nylon, this red jacket with white Canon EOS logo features knit trim on collar, cuff and waistband, Available in sizes S. M. L. XL.

6 pcs./Minimum. Unit Price: \$36.00

#### Code No. SPP 63 **Canon Waist Pack**

Made of durable red vinyl material, holds extra lenses, accessories and conveniently attaches around the waist for added comfort. Two Canon logos imprinted in white. 6 pcs./Minimum. Unit Price: \$18.00

#### Code No. SPP 64 Canon Ball Point Pen

Comes in an attractive red finish with black clip. Canon logo imprinted in white. 12 pcs./Minimum. Unit Price: \$1.50

#### Code No. SPP 65 Canon Pocket Photo Album

Attractive red cover with white Canon logo imprinted on it. Holds 36 photographs. 12 pcs./Minimum. Unit Price: \$2.00



60" long with absorbent combed terry fabric in white with Canon EOS logo, this is the way to lie in the

12 pcs./Minimum. Unit Price: \$15.00



## **Canon EOS Rugby Shirt**

A classic styled in 100% cotton in blue with contrasting white Canon EOS logo and white twill collar. Unisex, available in sizes S, M, L,

12 pcs./Minimum. Unit Price: \$22.00

#### Code No. SPP 66 Canon MityLite

The most powerful, most advanced pocket light in the world today, the MityLite emits a 4000 candlepower "white light" beam. Styled in white with Canon's logo imprinted in red, the MityLite can be neatly clipped to your shirt pocket or securely attached to metal objects with its own magnet. 12 pcs./Minimum. Unit Price: \$6.50

## Code No. SPP 68

Canon EOS Rebel Cap

Vibrant, orange neon cap brings color and style to favorite sport and leisure activities. All cloth construction, with an adjustable head band in the back, and the Canon EOS Rebel logo in black on the front. Made in the U.S.A. One size fits all.

12 pcs./Minimum. Unit Price: \$5.00

Code No. SPP 56

XL.

All prices subject to change without notice.

## **Sales Promotion Pieces**



1. Dealer sends SPP Order with appropriate Co-op Ad Statement Voucher to Canon--Lake Success, N.Y. office.

2. Canon ships SPP order to dealer.

#### Canon Credit Card Program

More'than just another consumer credit program, the Canon Revolving Charge Plan can be used as a dynamic marketing tool to increase your consumer purchases. Plus it keeps selling for you every month, year after vear! The plan is serviced by General Electric Capital Corporation (GECC) and works just like a bank card account. To apply, the customer must complete a Canon consumer credit application, and you must complete a charge sales slip. Each credit request is given immediate attention, with credit approvals usually coming within 30 minutes. Credit lines for new accounts usually exceed the customer's initial purchase amount, so it's easier for you to make add-on sales immediately! Plus you'll receive payment on sales within 48 hours after receipt of documentation. Flexible terms allow you to offer your customers the convenience of extended payments. Customized billing statements keep the Canon name in front of your customers every month. Plus your customers will be able to purchase any Canon product, without making large cash outlays or tying up their other lines of credit. All this and more keeps the Canon name, and the value of Canon quality products, alive in the customer's mind. Research has proven that these credit customers buy more frequently, buy higher-priced products, and have a higher level of advertising recognition. The Canon Revolving Charge Plan brings these benefits to you. Use it frequently, and increase sales. And be on the lookout for our special credit card promotion in the near future! **PROGRAM HIGHLIGHTS:**  Open to all authorized Canon Dealers, subject to Credit Department approval Covers all Canon products Easy enrollment: just forward completed dealer agreement to Canon Regional Credit Manager ■ 1.5% program fees for non-promotional merchandise All necessary forms and supplies provided at no cost Both consumer and business credit accounts available Timely credit processing provided from national service point Strong program support through Canon's national advertising and special promotional campaigns For more information, contact your Regional Credit Manager. Or call Toll-free 1-800-423-6696 and ask for the Canon Account Manager. Canon

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