



ORDER FORM

(ALL PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE)

Please print or use rubber stamp COMPANY NAME ADDRESS CITY TITLE PROF. TELE. STATE/ZIP

Table with columns: QUANT., BINOCULARS, ACCESSORIES, PRICE NET. Includes items like KERN 7x50 Focalpin, De Luxe leather case, KERN 8x30 Pizar, etc.

LENSES FOR STANDARD 16MM AND TV CAMERAS, IN C-MOUNT

Table listing lens options: KERN Switar 10mm f/1.6, 25mm f/1.4, 75mm f/1.9 with prices.

LENSES FOR H 16-RX CAMERAS, IN C-MOUNT

Table listing lens options: KERN Switar 10mm f/1.6 preset, KERN Macro-Switar 75mm f/1.9 preset.

LENS FOR H 8-RX CAMERAS, IN D-MOUNT

Table listing lens option: KERN Switar 5.5mm f/1.6. Includes promotional items like Price Lists, Stuffers, etc.

PROMOTIONAL QUANTITY ALLOWANCE ON BINOCULARS AND CASES ONLY (instead of coop. adv. allowance):

Orders for 2 assorted binoculars, cases: 33 1/3% + 5%
Orders for 4 assorted binoculars, cases: 33 1/3% +10%

ONE-TIME DISCOUNT FOR 1 BINOCULAR AND CASE FOR PERSONAL USE OF FRANCHISED DEALER OR SALESMAN:

40% FROM LIST PRICE (net, no cash discount, not for resale, payable in advance)
KERN (give model) case, for use of: (give name)

CASH DISCOUNTS: deductible from NET AMOUNT BILLED (not from credits or shipping expenses)
and only if account is up-to-date, no dating, no grace period:
4% for payment with order
3% for payment immediately on receipt of equipment
2% for payment 10 days EOM, (or COD)

Our Purchase Order No. Date Signature