



JANUARY 1, 1980

ORDER FORM: ALL PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE

Please print COMPANY _____ TITLE _____
or use NAME _____ PROFESSION _____
rubber stamp ADDRESS _____ TELEPHONE () _____
DATE: _____ CITY _____ STATE/ZIP _____

QTY.	CODE	BINOCULARS, ACCESSORIES	PRICE	NET
—		KERN 8x30 Pizar Swiss army type binoculars w/center focusing...	\$499.00	333.35
—		Case for 8x30.....	49.95	33.35
—		KERN 8x18 Alpico pocket binoculars w/center focusing..	399.00	266.70
—		Case for 8x18.....	29.95	20.00
—		Sun glasses for Focalpin or Pizar.....each	9.95	8.00
—		Sun glasses for Alpico.....each	9.95	8.00
—		Rain guards for both eyepieces together, leather.....	9.95	8.00
—		Rain guard for each eyepiece individually, plastic.....each	4.95	4.00
—		Reticle w/crosshair in 1/1000th (0/00), for Pizar (order with binoculars).....	99.95	80.00
—		Shallow rubber eyecups for wearers of glasses for Pizar....each	9.95	8.00
LENSES FOR STANDARD 16MM AND VIDEO CAMERAS, IN C-MOUNT(as long as available)				
—	675K	KERN Switar 25mm f/1.4.....	399.95	320.00
—	686	KERN Switar 75mm f/1.9.....	399.95	320.00
LENSES FOR H 16-RX CAMERAS, IN C-MOUNT (as long as available)				
—	684BV	KERN Switar 10mm f/1.6 preset.....	549.95	440.00
—	854BV	KERN Macro-Switar 26mm f/1.1 preset.....	599.00	480.00
—	686BV	KERN Macro-Switar 75mm f/1.9 preset.....	549.95	440.00

KERN Stuffers ___ Price Lists ___ Display Trays ___ Posters ___ Photographs ___ Slicks

PROMOTIONAL QUANTITY DISCOUNTS ON BINOCULARS, CASES (instead of coop. advertising allowance)

Orders for 2 assorted binoculars, cases: 33 1/3% + 5%
Orders for 4 assorted binoculars, cases: 33 1/3% + 10%

CASH DISCOUNTS: deductible from NET AMOUNT BILLED (not from credits or shipping expenses),
and only if account is up-to-date, no dating, no grace period:
4% for payment with order (anticipation)
3% for payment immediately on receipt of equipment
2% for payment 10 days EOM or COD - net 30 days

Our Purchase Order No. _____ Date _____ Signature _____